

Presented by

ALNAIR Aerospace FZC



Cabin Completions & Systems Retrofits

Turn Key Solutions

Alnair's answer to the Market



ALNAIR AEROSPACE FZC offers

Turn Key Solutions

to manage Cabin and Systems
upgrade projects with an indisputable
Know How in Airlines & VIP activities:

- Design office & Production organisations (DOA & POA Part 21),
- VIP Equipment Top Vendors,
- Completion in Part 145 organization.



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Alnair Aerospace Grounds



- ALNAIR Aerospace has been created by Aeronautic Engineers having strong experience, over 70 years in the Business and Commercial Aviation, covering various fields of competencies such as:
 - Sales & Marketing
 - Project & Program Management
 - VIP Cabin and Systems Design
 - Engineering & Working Party Management
 - After Sales support
- The company, based in Dubai (UAE), created in 2007, provides First Class Services to Customers in terms of quality, cost and lead time.
- For more information, contact: contact@alnair-aerospace.aero

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New Part 145 Completion Center



- A new Completion Center has been created to respond to high demand on VIP Cabin Completions, based on a strong aviation experience building Cabin Interior in the main activities such as:
 - Full Engineering (Design, Justification, Documentation)
 - Equipment Manufacturing : Cabinetry / Galley / Lining / Panels
 Manufacturing (Corporate, VIP, VVIP)
 - Installation of VIP Interiors
 - Cabin Refurbishing
 - Manufacturing of Satellite Panels
 - Engineering Management

Location: South West of France







5000m² of hangar bays for completions

5000m² of facilities for production of composites parts & interior Monuments

Turn Key Solutions Architecture



Customer



Alnair Aerospace

- Project & Program Management,
- VIP Cabin Design
- Procurement Management
- Work Completion Management
- Sales, Marketing & Contracts
- After Sales Support
- Cabin linings (Airline Standard)
- VIP seats,
- Passenger seats
- IFE, SATCOM, LIVE TV, ...

Completion Center

DOA & POA EASA/FAAPart 21
Completion Center EASA Part 145

- Cabin Engineering
- Specification issue
- Certification Management
- STC issue
- Modification Kit
- · Bedrooms, Showers,
- Galleys, Lavatories, ...
- Sofa, ...

Single Customer Interface

ALNAIR: One Interface to the Customer



Establish a Technical and Functional Specification in order to:

- Define and Validate the Customer general expectations.
- Define workscope of the involved partners
- Selection & management of an Industrial designer for VIP cabin

• Set up a dedicated program management organisation to ensure:

- ▶ On time, on quality, on cost aircraft delivery
- Realization according to specification agreement
- Selection and Management of adequate partners
- Monitoring of the project delivery plan
- Monitoring of Changes and additional work as agreed with the customer.

Sales, Marketing & Contracts

After Sales Support

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Engineering, Certification & Kitting



- The Design Office & Completion Centre will :
 - design the Technical Solution in accordance with the agreed specification
 - obtain the certification according to airworthiness authorities requirements.
 - define the vendors interface specifications
 - manufacture the kit of aircraft parts under,
 - deliver:
 - The STC (supplemental type certificate) under EASA or FAA approval,
 - the Service Bulletin,
 - the kit with EASA Form 1,
 - the simplified technical supplemental documentation
 - ▶ Perform the completion on Aircraft under Part 145 approval
 - Store and maintain the aircraft as per airworthy standards.

Turn key solutions: VIP Cabin Interior



Some ALNAIR Aerospace Cabin VIP projects







Turn key solutions: Executive Cabin



Airbus Cabin made by Alnair







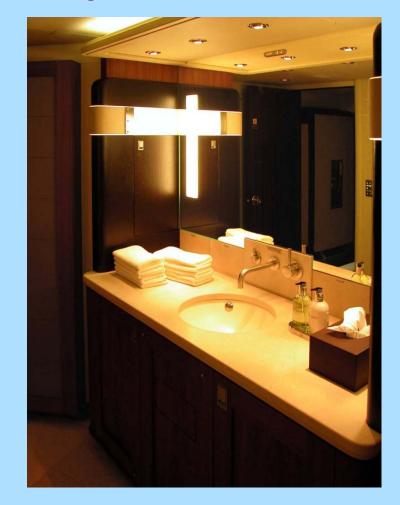


Turn key solutions: VIP Cabin Interior



Boeing Interior made by the Completion Center





Turn key solutions: VIP Cabin Interior



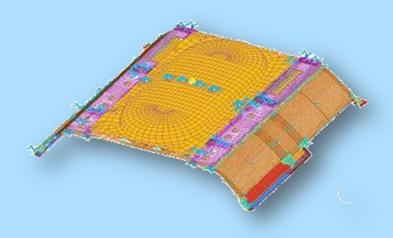
Dassault Interior made by the Completion Center



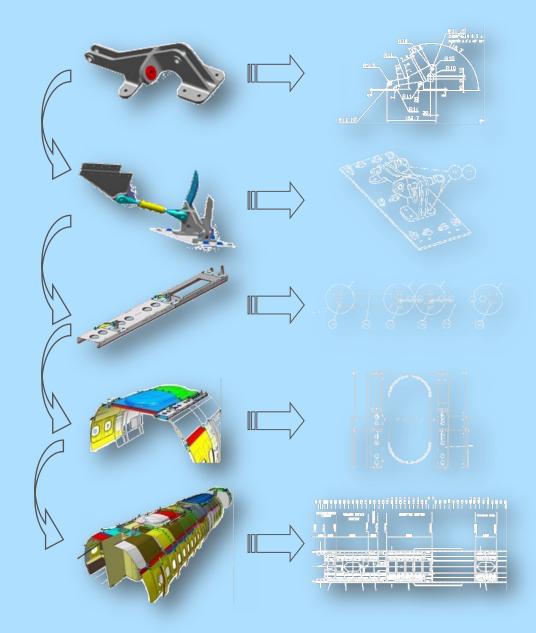


Design and Manufacturing









Monuments Manufacturing









Monuments Manufacturing











Manufacturing: Air, Water, Electrical





Water



Air



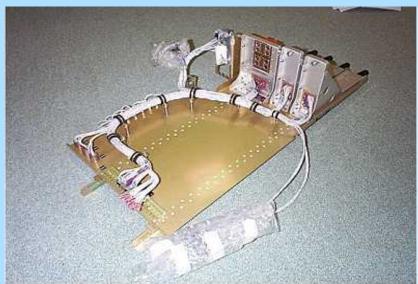
Harnesses

Manufacturing: Wirings, Racks, ...









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Cabin Parts & Equipment



- The Vendors, as selected for the project, will:
 - Design and Produce to the highest quality standards, the Airline or VIP cabin parts and/or equipment as specified,
 - Qualify the cabin parts and/or equipment according to airworthiness authorities requirements.
 - Deliver the cabin parts and/or equipment to the Completion Centre with EASA Form 1/FAA Form 8130-3,
 - Deliver to the Design Office the simplified technical supplemental documentation (CMM and operating manual if applicable)



Cabin Systems: IFE for Vip Cabin



Media center



Ceiling Pop-Down Screen



Wireless Headphones





23" Fixed Screen



PDA as a remote control



Crew Touch Screen



Multimedia DVD Player



Media sources







Moving Map



PA



Cabin equipments

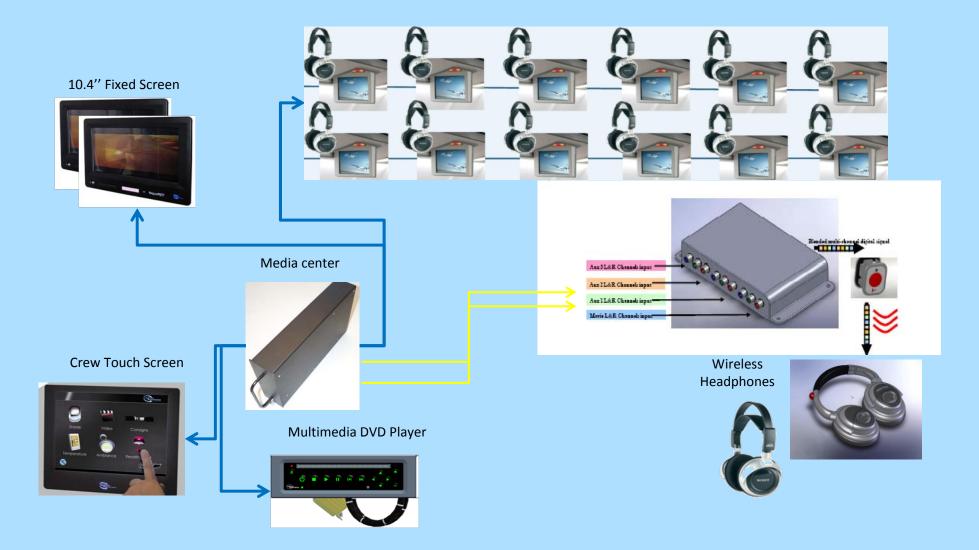






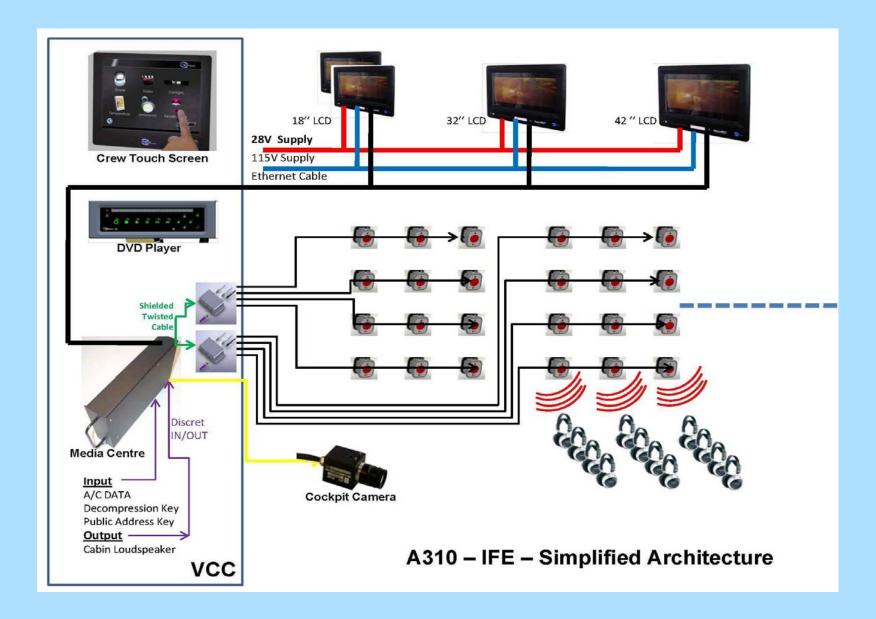
Cabin Systems: IFE with Wireless Audio





Turn key solutions: Classic IFE with Wireless Audio





Turn key solutions : EFB Class II

ALNAIR

- Usable during all phases of flight
- Readable under a variety of lighting condition
- PC Quick release installation and removal





- 2 Tablet PC J3400 Motion Computing
- Intel Core 2 Duo 1.6 GHz, 12.1" SXGA,
- 4 GB, 80GB HDD, Windows XP SP2
- Secure access (fingerprint, external key)
- •Tested and qualified DO160 as onboard equipment

Turn key solutions: Connectivity

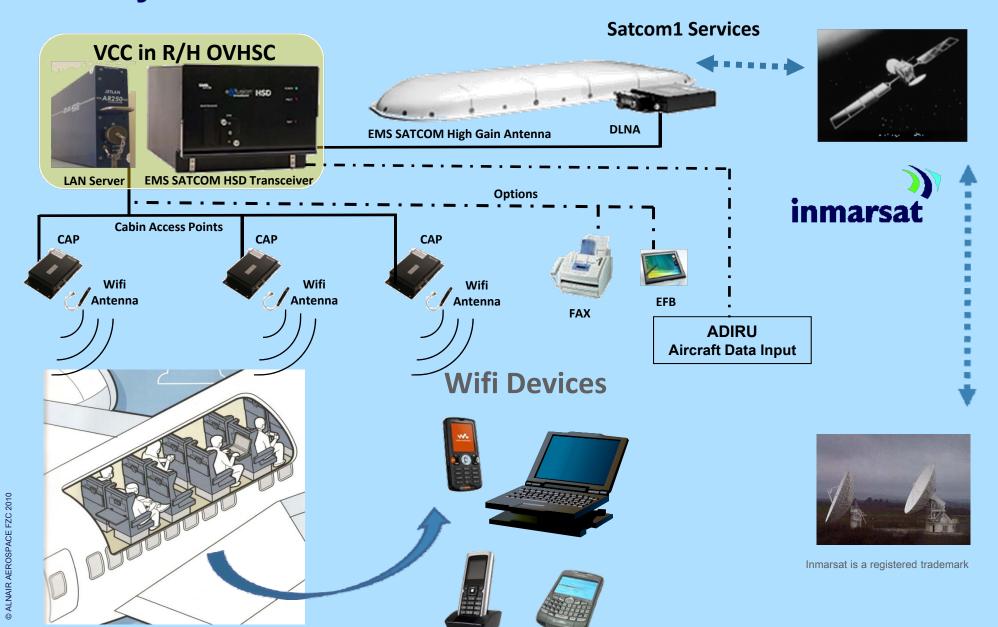




Turn key solutions: Alnair Satcom SBB

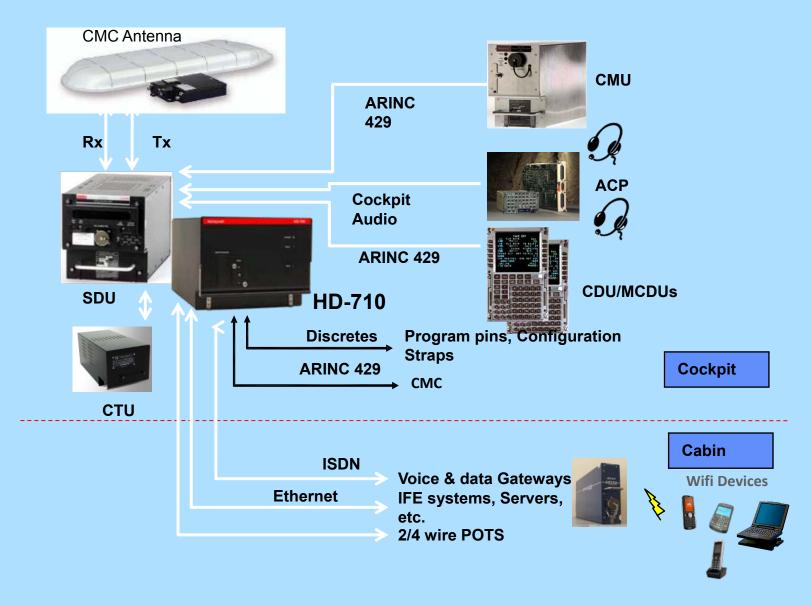
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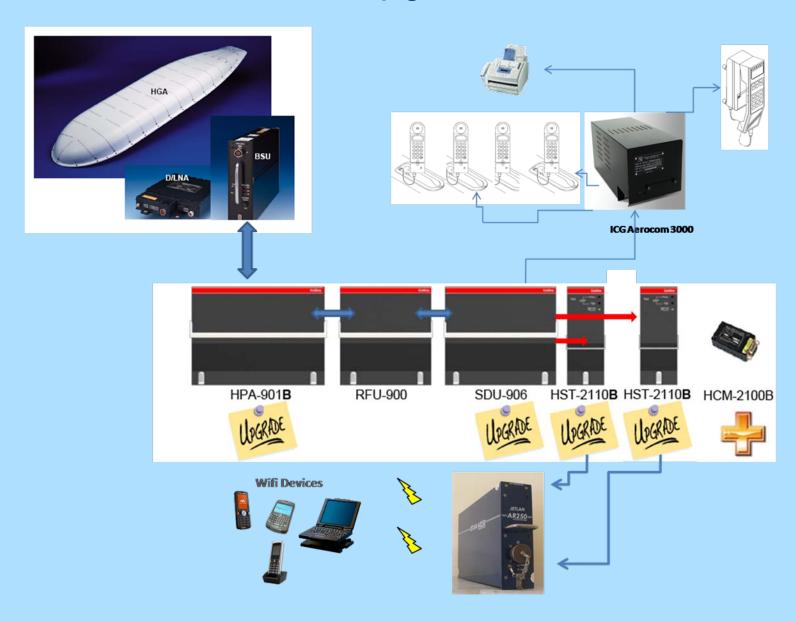
Honeywell Satcom Upgrade to SBB





Rockwell Collins Satcom Upgrade to SBB





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